

FINANCIAL DUE DILIGENCE

AREAS/SCOPE OF WORK

- Assessing the key issues/risks which are being faced by the business.
- Focusing on business drivers behind maintainable profits and cash flows.
- Identifying the key financial risks having potential impact on the transaction.

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|----|--|
| 1 | Business Operations incl. model, service categories, supply chain, customers |
| 2 | Revenue Analysis & Receivables incl. trends, recognition, dependencies, variations |
| 3 | Cost and Margin Analysis incl. trends, major drivers, compliance |
| 4 | Fixed Assets incl. physical verifications, application, records, depreciation |
| 5 | Working Capital incl. collection terms, provisioning, monthly requirements |
| 6 | Debt incl. terms, utilization, claim, notices |
| 7 | Related Party Transactions incl. terms, personal transactions |
| 8 | Financial Statements incl. quality and reliability |
| 9 | Human Resources incl. policies, terms, commitments |
| 10 | Risk Management incl. availability of SOP, RCM, testing results analysis |

GET IN TOUCH

Abhijeet Sharma

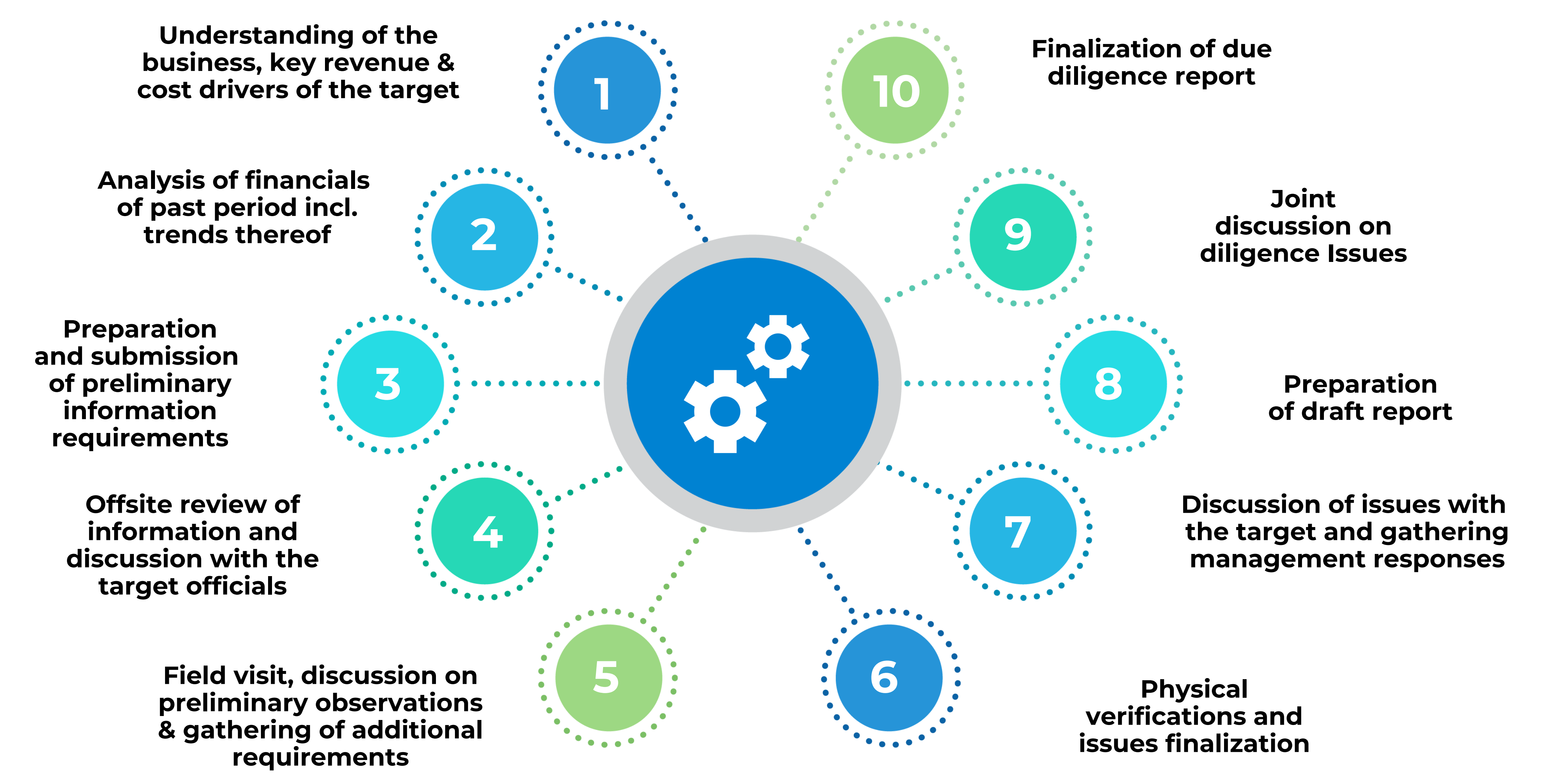
COO – Risk, Assurance, Transaction Advisory Services & Business Development - Non-Foreign Enterprise
+91-98108-08653 | a1.sharma@mayurbatra.com

Pulkit Jaidev

Senior Manager – Business Development
+91-99998-77683 | p.jaidev@mbgcorp.com



OUR METHODOLOGY



BENEFITS/RISK MITIGATED

Understanding the actual financial performance of the organization

Informed valuation decisions

Transparency and comfort to the acquiring party

Clear situation of key strengths and weakness

Understanding of potential risks to the buyer

OUR DELIVERABLES

Executive Summary

- ✓
- ✓
- ✓

Detailed Financial Due Diligence Report

- ✓
- ✓
- ✓

Recommendations to the Buyer

- ✓
- ✓
- ✓

Financial Analytics

- ✓
- ✓
- ✓

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