

# COST OPTIMIZATION

IDENTIFY COST SAVING
OPPORTUNITIES AND
PROCESS INEFFICIENCIES

#### UNDERSTANDING

- Re-align economics of existing processes
- Re-engineer the processes to improve functionality of cost centers
- Re-structure business model for cost rebooting & realignment of framework



### EVALUATE, TEST & OPTIMIZE.

## Business Strategies During Pandemic



Demand Management



Streamline Business Operating Expenses



Manage Fund Crisis



Rationalize External Spend



Develop Alternative Solutions



Sustain Market Competition

## Scope of Coverage

#### Revisit Cost Incurrence

- Determine the Avoidable Fixed Costs
- Discover Alternatives to Move Towards
   Variable Cost Model
- Analyze Capex Inefficiencies & Defer Capex Expenditure
- Optimize Usage & Disposal of Assets

#### Viable Operating Model

- Explore Composition of Lean Teams for Business Sustainability
- Third-Party Evaluation to Shift Towards Localization
- Arm's Length Assessment Excess Expense Being charged by & paid to Vendors

#### **Cash Conservation**

- Evaluate Liquidity & Working Capital Requirements to Preserve Cash
- Assess Continuity of Ongoing Contracts
- Reviewing Trend of Transactions denoting Cash Inflows & Outflows

#### Re-Define Business Blue Print

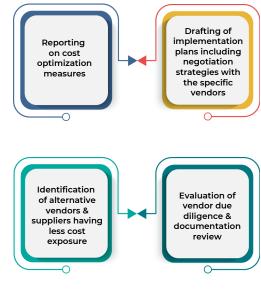
- Re-define the Terms & Conditions of Contracts
- Re-negotiate collection date with Customers
   payment date with Vendors
- Re-assess the Inventory Requirement & Revisit Purchase Orders





### EVALUATE, TEST & OPTIMIZE.

Our Output



### Benefits/Risks Mitigated



Maximize business value



Favorable terms & conditions and pricing for business transactions



Business centric focus



Continuous discipline in monitoring propriety & cost management



Highlight outline between mandatory & avoidable business spend



Hedges concentrated transactions by exploring alternatives



Re-visit the cost benefit analysis



Rationalize applications & business processes



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