



COST OPTIMIZATION

**IDENTIFY COST SAVING
OPPORTUNITIES AND
PROCESS INEFFICIENCIES**

UNDERSTANDING

- Re-align economics of existing processes
- Re-engineer the processes to improve functionality of cost centers
- Re-structure business model for cost rebooting & realignment of framework

EVALUATE, TEST & OPTIMIZE.

Business Strategies During Pandemic



**Demand
Management**



**Rationalize
External Spend**



**Streamline
Business
Operating
Expenses**



**Develop
Alternative
Solutions**



**Manage
Fund Crisis**



**Sustain
Market
Competition**

Scope of Coverage

Revisit Cost Incurrence

- Determine the Avoidable Fixed Costs
- Discover Alternatives to Move Towards Variable Cost Model
- Analyze Capex Inefficiencies & Defer Capex Expenditure
- Optimize Usage & Disposal of Assets

Viable Operating Model

- Explore Composition of Lean Teams for Business Sustainability
- Third-Party Evaluation to Shift Towards Localization
- Arm's Length Assessment - Excess Expense Being charged by & paid to Vendors

Cash Conservation

- Evaluate Liquidity & Working Capital Requirements to Preserve Cash
- Assess Continuity of Ongoing Contracts
- Reviewing Trend of Transactions denoting Cash Inflows & Outflows

Re-Define Business Blue Print

- Re-define the Terms & Conditions of Contracts
- Re-negotiate collection date with Customers & payment date with Vendors
- Re-assess the Inventory Requirement & Revisit Purchase Orders



EVALUATE, TEST & OPTIMIZE.

Our Output



Reporting
on cost
optimization
measures

Drafting of
implementation
plans including
negotiation
strategies with
the specific
vendors

Identification
of alternative
vendors &
suppliers having
less cost
exposure

Evaluation of
vendor due
diligence &
documentation
review

Benefits/Risks Mitigated



Maximize business value



Favorable terms & conditions and pricing for business transactions



Business centric focus



Continuous discipline in monitoring propriety & cost management



Highlight outline between mandatory & avoidable business spend



Hedges concentrated transactions by exploring alternatives



Re-visit the cost benefit analysis



Rationalize applications & business processes



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